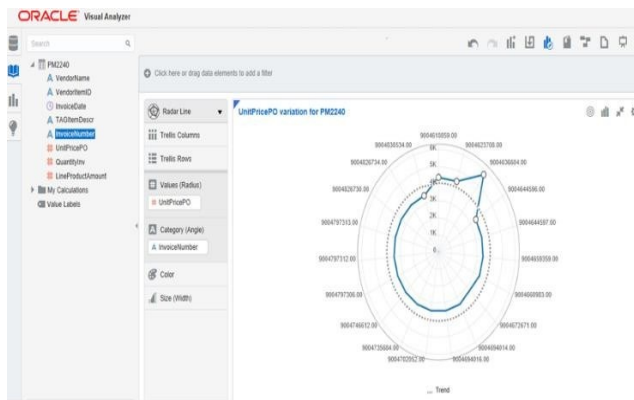




KEY ENGAGEMENTS

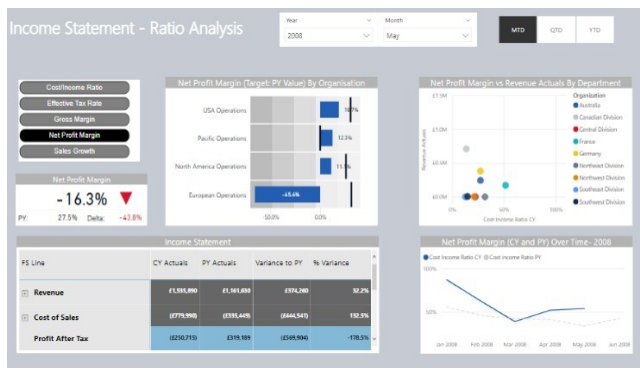
- **Contracts Data Mining - Pilot Implementation** at a major audit firm in US
- **Financial Forecasting** – Applying Regression and Classification Models on P/L and B/S sheets on portfolio companies for a US corporate
- **Reference Data Management - Designed a Reference Data Management (RDM) POC** for a bank on a 100% Open Stack
- **API Chatbot** - Designed an interactive financial chatbot on cloud using Open Banking APIs for a leading public sector Bank
- **Reward Points (B2C)** - Developed a Blockchain POC during a Banking Accelerator Program



Contracts Data Mining (CDM)

Solution helps to identify outliers in the P2P as well as O2C process. We call it a 4P matching process for audits (internal/external) i.e., Contracts (extracted insights), POs, Invoices and GRNs/Material Receipts.

- Extracts data from PDFs/Images by proprietary IT solution from contract documents using commercially available/open-source OCRs.
- Automates the process of reconciliation of Invoices & Contracts using statistical models.
- Enables rich visualization of outcome for better decision making.



Financial Statements Analyzer (FSA)

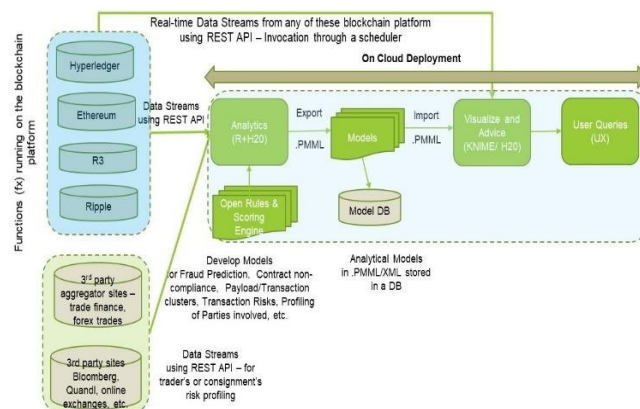
Solution provides real-time dynamic dashboards to the management to understand financial stability and the growth path of their organizations.

- Derive Insights by linking your P/L and B/S
- Data Mining from Financial Statements – What-If Simulation from Clustering, Classification and Regression to help auditors and P/L teams
- Complement your A/R, A/P and Spend Analytics

Blockchain Analytics as a Service (BAaaS)

Solution to meet the growing demand for an integrated platform that provides a convenient way to trace blockchain transactions (like networks audit analysis) across various business functions.

- Provides an enterprise level of analytics stack which can integrate with multiple blockchain platforms such as Ethereum, Hyperledger, R3 Corda, etc.
- Supports real-time analysis of encrypted transactions for non-compliance, fraud, contractual exceptions, urgent escalations to contractual parties involved, etc.



Greenojo Consulting Private Limited
India | US | Canada | UAE | Nigeria

<https://greenojo.com/solutions>
sales@greenojo.com

Recognized as a Startup under DIPP, India, Member of SAP Startup Focus Program, IBM Global Entrepreneur Program, NASSCOM 10,000 Startups



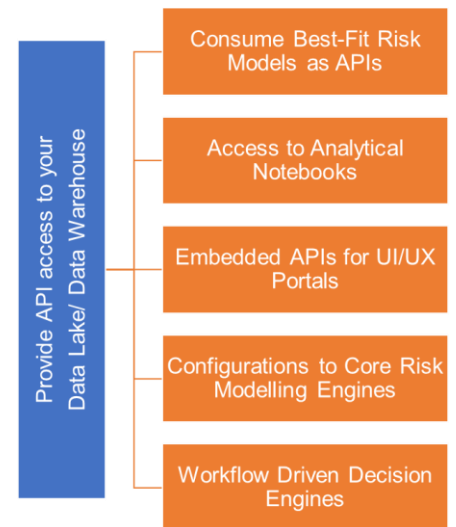
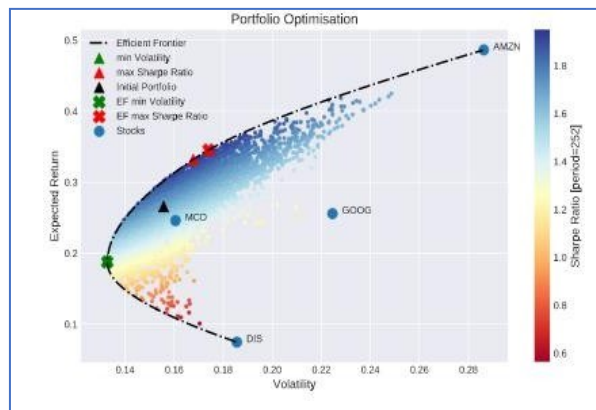
BUSINESS IMPACT

- Improves firm's performance by comparing outlier patterns from financial statements
- Compare the financial ratios and investigate the predicted trends
- Forecast your balance sheet drivers in real-time
- Perform asset projections and funds requirements
- Be ready for internal or external audits at any instant

Design Thinking using KPIs

- ✓ Our design thinking led solution development approach is aligned with our core "customer engagement strategy" defined by - *Agility (in Delivery), Speed (in Operations) and Innovation (in Solutions)*
- ✓ Our Digital Consulting Strategy looks at 3 broad factors that contribute to CxO Dashboards - *Assets/Utilization, Workforce/Productivity and Customers/Revenue Growth*
- ✓ Factory Model Development - *5P Model (an adapted agile scrum framework) acting as a DNA in the solution development life cycle*

Run Risk Analytics on a single integrated instance (cloud/on-premises)



Engagement Model

- On demand services partner - OPEX mode of technology transformation
- Lower TCO by adopting Public Cloud, Open Source, Rapid Application Development (RAD)
- Act as customer's extended technical R&D labs
- Partnership with SAP, IBM, Microsoft, Google & AWS
- digital platforms

Finance Solution Accelerators

- Financial Data Forecasting
- Enterprise Risk Analytics
- Robotic Process Automation (RPA) for Supply Chain (P2P/O2C) operations
- Supply Chain (P2P/O2C) Analytics
- Financial Chatbots on Banking APIs
- Smart Contracts Analyzer
- Reference Data Management

